

C A P T I V \(\Lambda \) T E

MEDIA KIT

THE CAPTIVATE ADVANTAGE

CONNECT BRANDS TO MODERN PROFESSIONALS

Target and engage high-value audiences at scale in curated, brand-safe, contextually-relevant environments throughout the day where upscale professionals WORK & LIVE.



100% Accurate Location Data

ENGAGING VIEWER EXPERIENCE

CAPTIVATE CONTENT

Our professional editorial team curates a brand-safe programming mix that informs and engages on-the-go professionals.

- 100+ trusted, world-class providers
- Exclusive advertiser placement
- Brand safe environment

Forbes POPSUGAR THE WALL STREET JOURNAL. STATS







theSkimm





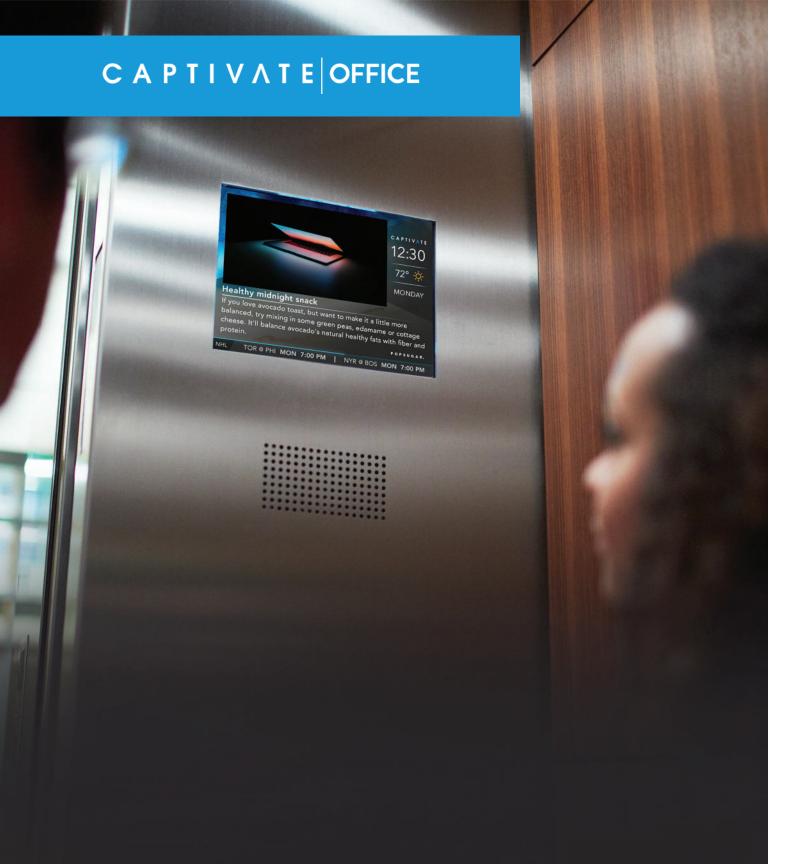




CUSTOM CONTENT COLLABORATIONS

Partner with our team to customize brand alignment and sponsorship executions that increase relevance and elevate engagement. Tailored solutions include ad formats, editorial alignment, branded content, native content, gamification and more.





INFLUENCE DECISION MAKERS DURING THE WORKDAY

Engage high-value, hard-to-reach professionals on digital displays in the elevator, lobby & high traffic common areas of premier office towers in top markets to influence B2B & B2C purchase decisions.

Captivate | OFFICE was established 25 years ago and has grown to become North America's largest digital office network. For brands, Captivate delivers advanced targeting capabilities, customizable on-screen solutions and measurable results to reach campaign objectives.

1.85 BILLION

AVAILABLE MONTHLY IMPRESSIONS

SOURCE: COMSCORE JULY 2023

39 AVG AGE \$111K

100% EMPLOYED 67% A25-54



31 MARKETS
1,580 BUILDINGS
11,670 SCREENS

TARGET DECISION MAKERS IN FLEXIBLE WORKSPACES

"WeWork powered by Captivate" connects brands with modern professionals in state-of-the-art WeWork locations across North America. Our highly visible, contextually relevant ad experience targets decision makers in lobbies, elevator banks and communal areas of WeWork spaces.

Partnership with WeWork extends reach of coveted B2B and B2C decision makers in the **Captivate** | **OFFICE** network during the workday when business and personal purchase decisions are made and influenced.

110 MILLION

AVAILABLE MONTHLY IMPRESSIONS

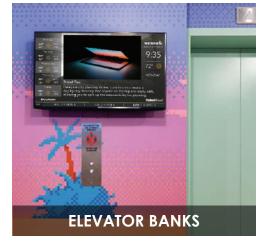
39 AVG AGE \$104K

66%

78%

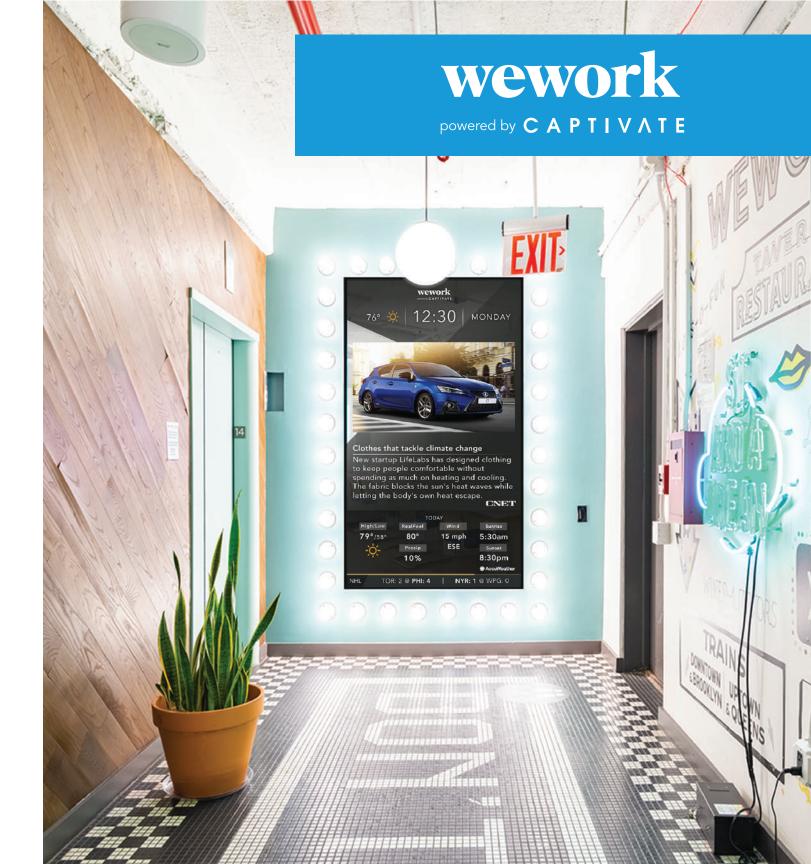
A25-54 SMALL BUSINESS

COLLABORATION SPACES



200 LOCATIONS

1,140 **SCREENS**





ENGAGE UPSCALE CONSUMERS AT HOME

Reach heads of household/primary shoppers at home where key consumer purchase decisions are made. Residents engage with digital displays in elevators, lobbies, and on interactive displays at package concierge systems in high traffic common areas of luxury residential properties across North America.

Captivate | RESIDENTIAL influences high-value shoppers at multiple points along the consumer journey each day. Ensure your brand is top-of-mind as they head out the door for the day or return home to shop online.

With more people working from home due to hybrid work schedules, B2B decision making from home is more prevalent than ever before.

368 MILLION

AVAILABLE MONTHLY IMPRESSIONS

SOURCE: COMSCORE JULY 2023

44 AVG AGE \$121K

100%

EFFECTIVE DELIVERY
OF PRINCIPAL
SHOPPER

64%

A25-54



30 MARKETS

5,350 BUILDINGS

6,950 SCREENS

2M HOUSEHOLDS

SOURCE: MRI-SIMMONS FALL 2022 DOUBLEBASE, COSTAR

CAPABILITIES

PROGRAMMATIC

Activation through DSP of your choice including data driven targeting solutions

VISTARMEDIA

() the Trade Desk



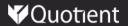
AMOBEE







CQ AdQuick



*OutMoove





Roku









MEASUREMENT & ATTRIBUTION

Custom research solutions and data partners track campaign performance to measure a range of goals from brand lift to app downloads

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KOCHAVA★ actv8me



ADVANCED TARGETING

Dynamic planning tools target buildings that over-index for key audience segments.

Opportunity to leverage 1st party client data to identify venues with key target audience

neustar. comscore



ON-SCREEN SOLUTIONS

ELEVATOR EXPERIENCE



STANDARD AD

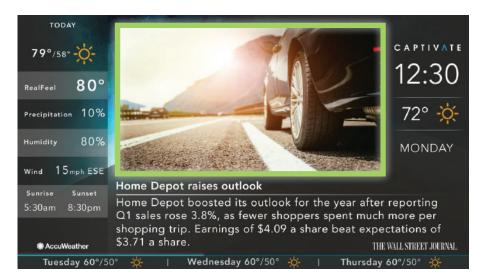


FULL SCREEN AD



BRAND INTEGRATION AD

LARGE FORMAT EXPERIENCE







FULL SCREEN AD

IN GOOD COMPANY

B2B

UNITED illilli cisco facebook **ARIZONA** IBM Ameritrade GEICO COLDSTONE Theory **6** Google Cloud Humana Ford THERAFLU Robot **CVS** Health **a** mailchimp PayPal PAPA JOHN'S verizon/ BETMGM **★** Heineken paycom wework Paul Stuart MEKARIAT sunbrella **PLANTERS** SAMSUNG STATE STREET GLOBAL GASANA COMCAST stastytrade[®] **iShares** ... MassMutual **T** Mobile T.RowePrice® LogMe(iii) NUTANIX **POINTSBET** FLONASE GLOBAL X amazon E*TRADE General Mills Chevron CFA Institute **₩** USAA® Panera NYU STERN

B₂C

CONTACT US

ADVERTISING SALES

Lorenzo Papa
Chief Revenue Officer

